



For over 74 years, Cone Health has been paving the way for healthier communities through high-quality, accessible and affordable health care. We understand that healthier communities allow us all to move toward stronger economies, more productive workforces and, in general, a kinder, brighter, more promising future for our neighbors. From the beginning, we have looked to the community for support, and it is through their philanthropic giving that we are allowed to say “Yes” to programs that change a patient’s story for the better.

Cone Health Philanthropy is a growing, dynamic team focused on identifying, cultivating, soliciting and stewarding individual donors and philanthropists, as well as corporate partnerships across Cone Health’s 5 county footprint. These cultivated relationships are invaluable because they allow us to transform the health of our communities by breaking the cycle of health disparities, serving people where they live and providing resources to thwart preventable health issues.

And our work doesn’t stop there! We are in the midst of our first comprehensive campaign and are seeking a seasoned, enthusiastic, committed philanthropy officer to plan and execute a major gift strategy with a focus in Alamance County and the Triangle area.

[Link to Philanthropy Officer Job Description](#)

Examples of Specific Job Duties:

- Portfolio Management
- Major Gift Solicitation including proposal writing
- Use of Salesforce
- Pledge payment follow-up or annual giving solicitation
- Physician Engagement
- Representative for assigned Service Line
- Create content and run Meetings
- Campaign Project Management
- Solicit Event sponsorships
- Special projects

Salary Range: \$70,000 –\$95,000

Are you ready to make a difference? Are you committed to identifying, cultivating, soliciting and stewarding donors with the capacity to make significant philanthropic investments in Cone Health? Are you ready to build strong relationships with those most invested in philanthropy including physician leaders, the Cone Health executive team, donors and others who have influence within the Cone Health community? If so, we invite you to Email your cover letter and resume to Michelle Schneider, VP & Chief Philanthropy Officer at [michelle.schneider@conehealth.com](mailto:michelle.schneider@conehealth.com).

We’re excited about the possibilities. Join us.

